Business Models

Turning Your
 AHAbook Into Kindle,
 Paperback, and
 Hardcover Versions.

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AHAthat

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✓ Books Targeted to Your Audience.

What Is a Social Media Enabled eBook (AHAbook)?

• Imagine having content that is immediately actionable by your growing fan base.

Think 7-second sound bites.

Think AHAs. @HappyAbout



Mitchell Levy The AHA Guy

Key Elements of Publishing With THiNKaha

• Revenue:

- Kindle, paperback, and hardcover books are for sale. You receive 51% of profit (net revenue received less the printing cost of physical books and a 5% transaction fee) quarterly. Some authors donate their profit to charity.
- AHAthat is free to use, free to share, so no revenue from the AHAthat platform.
- Your Cost for Additional Books:
 - <u>Paperback</u>: \$10/copy (1-49), \$7.95/copy (50-499), \$5.95/copy (500-2000).
 - <u>Hardcover</u>: \$15/copy (1-49), \$12.95/copy (50-499), \$9.95/copy (500-2000).
 NOTE: Profit from your author purchases are included in the profit split.
- Retail Price:
 - Kindle: \$0.99 for first 90 days, then \$4.99. Paperback: \$19.95, Hardcover: \$24.95.
- Copyright:
 - You own the copyright.
- Publisher:
 - AHAthat is the platform, THiNKaha is the publishing entity that curates the content for AHAthat and publishes the books in PDF, Kindle, paperback, and hardcover formats.



Want to Target Another Market? It's Easy With AHAthat!

• Create Targeted Books:

- As you have more than one customer avatar, you should have more than one book.
- Take your existing AHAbook and modify the target market and pain point being addressed.
- Imagine changing the focus of this book from "NetSuite" to "Salesforce."
- For \$1,750, You Can:
 - Change the cover.
 - Change interior content.
 - Secure a new person to work with for the foreword.
 - Add/change authors.
 - Have distribution everywhere.
 - Support another non-profit with your cause marketing.
- NOTE: The cost/book follows the cost structure on the previous page.







To Continue the Conversation





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http://ThoughtLeaderLife.com



http://MitchellLevy.com





AHAthat™ https://AHAthat.com

3-Step Author Process https://AHAthat.com/Author

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Appendix

- What Is AHAthat?
- What Is a Social Media Enabled eBook (AHAbook)?
- Convert Your AHAbook.
- Cost of Publishing.



What is AHAthat? <u>https://AHAthat.com</u>



•SHARING: There are over 45k pieces of high-quality curated content from thought leaders from around the world that you can share for FREE.

•AUTHORING: It will only take you eight hours to write an AHAbook using the timetested three-step authoring process: <u>https://AHAthat.com/Author</u>. *That said, if you don't have the time or need help crafting your messages to target your prospects' pain points, then we will ghostwrite it for you after an expertly crafted two-hour interview where we extract your genius.*

•**PROMOTING**: Manually or automatically share yours and others' content.



What Is a Social Media Enabled eBook (AHAbook)?

For simplicity, let's say there are three types of eBooks:

- 1. PDF First thing we think of when we think eBook.
- 2. ePub Typically the format used to load into Kindle.
- 3. AHAbook Social Media Enabled eBook.



Convert Your AHAbook Into PDFs, Kindle, and Physical Books Available on Amazon and Other Retail Locations



Kindle, Paperback & Hardcover Books available

Worldwide



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Cost of Publishing a Ghostwritten AHAbook (DIFY)

http://aha.pub/BeSeenPackages

Hinkaha Mitchell Levy Hoppy Abeut R				
	Click on "Check Out" to pay for your pur	chase.		
Your Sho	pping Cart Cont	Cart Contents Checkout Confirmation		
Quantity	Product	Price	Total	Remove
1	Be Seen as The Expert (Gold) You receive the Bronze & Silver packages, plus publishing and distribution on Amazon & other locations. You'll also receive 100 paperback and 25 hardcover copies. \$1k discount if you use Basecamp http://aha.pub/1kdiscount	\$7,497.00	\$7,497.00	x
0	Be Seen as The Expert (Silver) You receive the Bronze package, plus both a PDF for LeadGen an Kindle version published on Amazon. You also receive 51% of pro- on book sales. \$1k discount if you use Basecamp http://aha.pub/1kdiscount		\$0.00	x
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